

Networking solutions are the backbone of any business environment. Upgrading these solutions is a complex process that requires careful consideration to ensure you get the maximum benefit from your investment.

The replacement of networking equipment is often driven by premature equipment manufacturer end-of-service life announcements. In reality, the drivers for network change should take into account the cost of support continuation, general operating costs, and most importantly in our rapidly changing world, market innovations that are being missed by extending the life of older technologies.



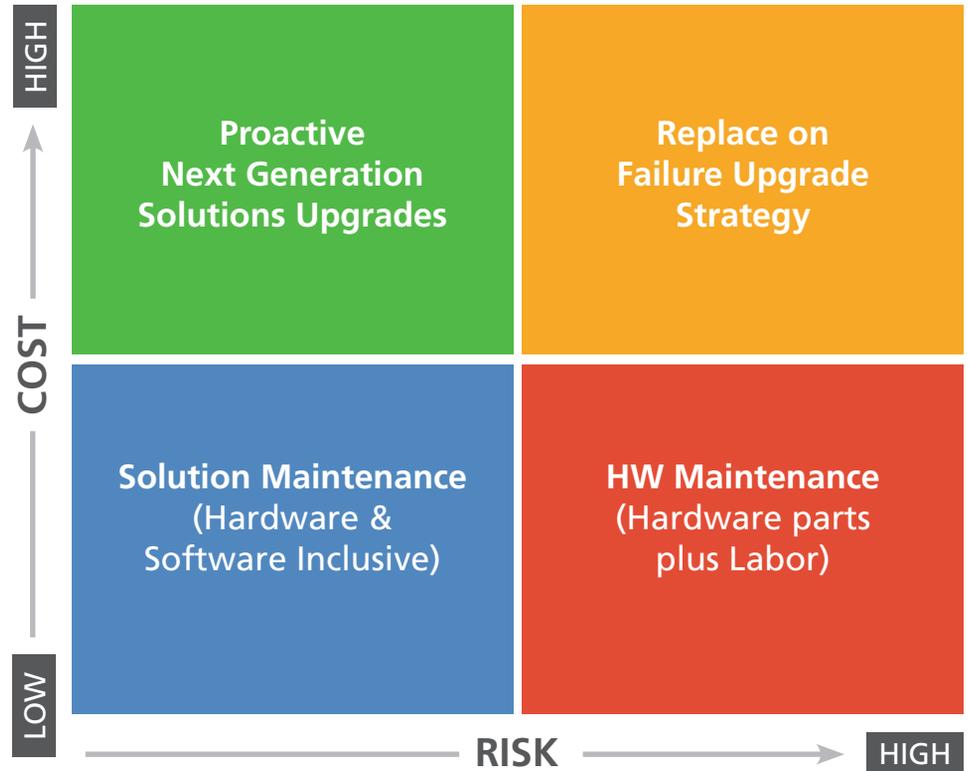
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Key considerations that drive new technology upgrades

Maximizing the return on your networking investment and determining when to upgrade requires careful alignment of your strategic priorities and equipment manufacturer support roadmaps. Variables to consider include:

- The risks of equipment downtime become too high
- Newer technologies drive a competitive advantage and open the door to new solutions
- Significant new requirements emerge that require the latest technology solutions
- The costs to maintain approach or exceed the cost to replace





Options for supporting end-of-service life solutions

Because the support approach may vary by device, location, and uptime availability requirements, you need a partner that can assess your current environment and develop a thoughtful and creative plan that reduces risk and optimizes the solution to your needs. Potential approaches and key requirements you need from a partner include:

Approach	Key Requirements of a Partner
Proactively refresh with leading edge solutions to stay ahead of the competition	Industry and technology expertise to analyze your estate, understand end-of-life implications, assess your requirements, and then design and implement an industry leading solution based on proven best practices
Developing a replace on fail strategy with similar or next-generation equipment	Professional services and remote capabilities to ensure solution compatibility as well as enable any platform/firmware updates upon installation of the new device
Extending maintenance for the entire solution or just specific hardware platforms	Comprehensive vendor management and logistics capabilities to ensure an adequate parts pipeline to support your SLAs

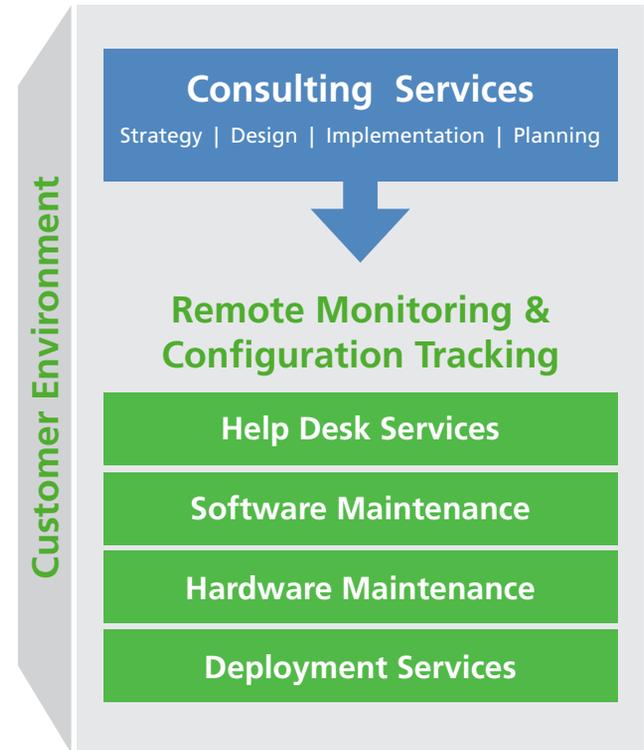


Benefits of working with NCR Telecom & Technology

A strategic approach to end-of-service life solutions goes far beyond traditional hardware maintenance. You need a partner that can develop a comprehensive and creative solution that meets your specific requirements. Why not work with a company that understands when and how network upgrades and solution refreshes should be planned?

As a global multivendor services provider, NCR Telecom and Technology partners with industry leading Telecom Service Providers and Technology OEMs to provide comprehensive solutions for wireless, networking, unified communications, and advanced technologies.

Leveraging a comprehensive managed solution approach, NCR Telecom & Technology will survey your estate to create a holistic hardware 'from' and 'to' strategy; define software compatibility requirements; and leverage configuration tracking to drive technical engagement flow at the time of failure.



We can help

As a global multivendor services provider, NCR Telecom and Technology partners with industry leading Telecom Service Providers and Technology OEMs to provide comprehensive solutions for wireless, networking, unified communications, and advanced technologies.

Whether you need to extend the service life of your equipment, develop and deploy an upgrade, or completely upgrade your solutions, T&T has the coverage, capabilities, and experience to support your enterprise network.

Contact us



Why NCR?

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