

EQUIPMENT-AS-A-SERVICE

Helping you deploy new technology when and where you need IT



Your network is the backbone of your business

Whether you need to expand your wireless capabilities or add a new WAN optimization solution, the ability to acquire the right solution at the right time is key to maintaining a competitive edge.

With the rapid pace of technology change, keeping up with technology advancements while efficiently managing your balance sheet is critical. The shift toward managed solutions that include a consolidated monthly payment for hardware, software and services provides an attractive alternative to costly upfront capital expenditures.

Let NCR be your guide as you evaluate both the financial and technical considerations of your next network technology upgrade.



The advantages of an equipment-as-a-service strategy

Implementing an equipment-as-a-service (EaaS) model allows you to acquire the latest hardware and software while ensuring peak performance through ongoing support services. NCR can help you develop a comprehensive approach that enables you to address global coverage requirements, accelerate technology migrations and take advantage of new advancements.

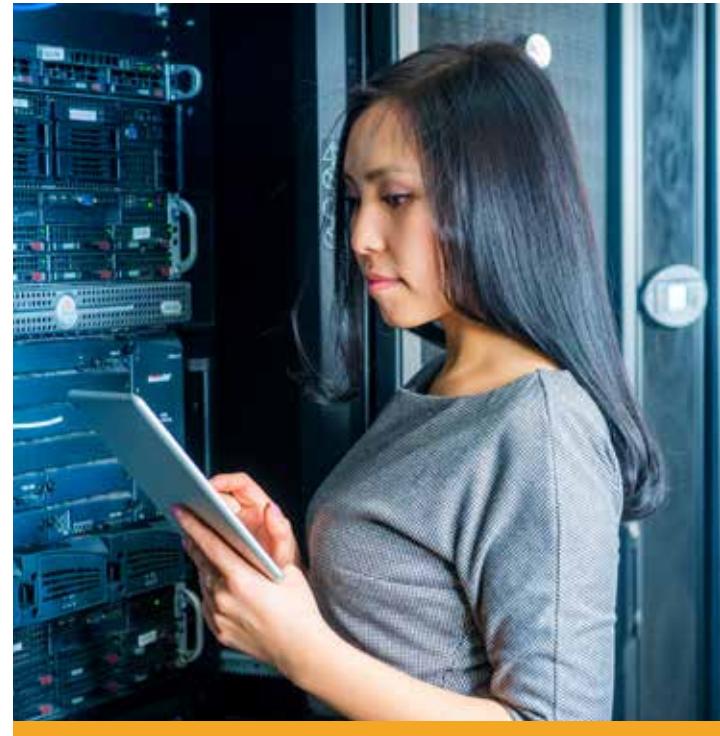
BENEFITS OF AN EAAS STRATEGY TO CONSIDER INCLUDE:

Value Drivers	Advantages of an EaaS approach
	Maximize cash flow Distributes payments over time to minimize large up-front outlay and capital investments
	Minimize balance sheet impact Removes equipment assets and liability from customer's balance sheet
	More frequent technology refresh cycle 5-year term option enables more frequent technology upgrades
	Expanded global coverage Financial flexibility to acquire hardware and software across OEM platforms and across countries where you may not have direct in-country presence
	Positive cash flow Speeds recovery of project costs

Keep your network running at peak performance

Choosing your new technology is just the first step. To get the most out of your technology investment, you need to efficiently implement and then keep your solution up and running. NCR provides world-class staging, deployment and ongoing maintenance services so you can take advantage of technology advancements and maintain your competitive edge.

Deploy	<ul style="list-style-type: none">• Staging (assemble, load software, configure, test) to reduce out-of-box failures and minimize on-site installation time• Site assessments (site surveys, cabling and confirmation of rack space) validate your environment is ready for new equipment• Installation ensures new equipment is operational while de-installing and disposing of legacy equipment
Maintain	<ul style="list-style-type: none">• Skilled technical resources resolve hardware problems• Multiple service levels - next day to same day and response times up to 7 days a week
Manage	<ul style="list-style-type: none">• Remote Services leverage an ITIL aligned support framework to address any issues within the new technology environment• Proactively monitor state of health and usage metrics to quickly identify issues and drive resolution



Benefits of working with NCR Telecom & Technology

A strategic approach to equipment purchases goes far beyond traditional hardware buying decisions.

Why not work with a company that understands the end-to-end lifecycle of network upgrades and new technology deployments? Leveraging industry best practices and cross-industry expertise, NCR Telecom and Technology can help you develop a comprehensive roadmap that aligns to your requirements—today and in the future.

As a global multivendor services provider, NCR Telecom and Technology partners with industry leading Telecom Service Providers and Technology OEMs to provide comprehensive solutions for wireless, networking, unified collaboration, and other advanced technologies.



**WITH OUR
UNMATCHED,
GLOBAL EXPERTISE,
WE'LL HELP YOU:**

- Deploy new solutions more efficiently through proven tools and processes
- Provide a single source partner across technology vendors and solutions
- Deliver turnkey solutions including design, deployment, maintenance and management

Why NCR?

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